

The Builders Exchange

Planroom: Dollars & "Sense"

- ◆ Over \$1,370,000,000 was bid through the planroom from January to June throughout the exchange counties
- ◆ \$178,000,000 was bid through ROBEX planroom
- ◆ 1,351 companies in ROBEX logged in to the planroom between April and June
- ◆ Of the 11,070 users logging in 2,619 were a part of ROBEX

BX Clambake

Make sure to save the date! Invitations will be on the way soon!

Thursday, September 15, 2011 come out and join us at Burgundy Basin.



Look out for more details soon.



President's Message

July is usually a busy month for contractors and one filled with planning for Builders Exchange. Our programmatic offerings slow down through the summer, but we are hard at work filling up the fall and spring schedules. Look for expanded courses in estimating, blue print reading, project management and supervisory training. We are working with Alfred State University to expand our offerings and may include both credit bearing options and web based options. If you have suggestions for programs please contact any member of the Builders Exchange staff.

As I write this, we are in the final stages of bringing two major investment that is being held up by bureaucrats in Albany. Kudos to Assemblyman Joseph Morelle who has been working tirelessly to cut through the politics and try to make these projects a reality. In recent years, we have missed opportunities on too many projects like these two. I hope that next month we can write about how successful the effort was.

Despite the difficulties in dealing with New York, Greater Rochester Enterprise has done a great job of getting investors interested in Rochester. There are only a few real opportunities each year and

thousands of economic development entities compete for them. We had great success with Barilla Posta and Cody Gate and are continuing to leverage those investments into additional opportunities. Over the last eight years, Rochester has developed from not being considered (we actually weren't even in the game!) to a strong contender. This is a huge change and Builders Exchange is proud to be part of the effort.

We are all tired of the constant pressure of negative press about our community! Rochester is not only the most livable city in the country; we also have the highest Intellectual Density Quotient. Strong universities, good corporations, a deep construction community and possible investments are all strengths that we can continue to build upon. For a change, we should try to focus on the good things about our community and perhaps we will create more success. We would also like to congratulate Rufus Judson and Dick Camping. Rufus was elected Chairman of Builders Exchange at our June Board Meeting. Dick was elected as a member of the Executive Committee. We look forward to continuing our work with them in their new roles!

Enjoy the heat and happy building!

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A national provider headquartered in Rochester, NY has partnered with The Builders Exchange to offer a streamlined solution designed to save you both time and money.

Basic Service Includes:

- Full Tax Service
- Direct Deposit
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- Online Access to Reports
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- Time Keeping Solutions
- S125 Administration
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- 401(k) Plans
- Certified Payroll Reporting

If you'd like more information, contact:

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Owner: Rochester Genesee Regional Transportation Authority

Total Project Cost: Approx. \$9.9M Start Date: May 2011

Architect: Bergmann Associates

General Contractor: The Pike Company

The Pike Company is providing design-build services for upgrades to the Rochester Genesee Regional Transportation Authority's operations center, which currently services, maintains and houses buses, and serves as headquarters for administrative staff. Renovations encompass the existing 15,080 square foot, three story building. The project addresses the need for additional administrative and operations space, enclosed/indoor vehicle storage space, bus operations areas, and enhanced security.

First, a new parking lot is being added, followed by the building addition, and lastly the renovation. Currently, the project is on schedule with the parking lot and building addition foundations well underway.

A 21,000 square foot addition to the Operations Building will include a training room, break room, conference room, offices, gym and locker room, and open plan spaces. An administration Building Addition will include ticket sales, a conference room, stairway, balcony, break room, service lobby, meeting room, wellness center, and open plan spaces. Bus storage will be expanded with a garage addition. Improvements will be made to the Warehouse Building, Non-Revenue Vehicle Storage Building, and Quick Clean Shelter Building.

Work is taking place while operations in the existing building remain operational. Improvements on the six-acre site include the construction of additional parking with concrete curbing, access gate, lighting, drainage infrastructure, fencing, signage and striping, a security fence, building-mounted lighting, repairs to the existing masonry wall, as well as the removal and replacement of three fuel oil storage tanks in a new location.

The project was designed and is being constructed to meet US Green Building Council's LEED principles.

Scheduled Completion Date:

November 2012

Work Comp Loss Costs to Rise 9.1 Percent on Oct. 1

The New York Insurance Department has approved an average 9.1 percent increase in workers' compensation loss costs, according to an announcement issued last week. The New York Compensation Insurance Rating Board said that the change will affect policy

premiums beginning on October 1. The NYCIRB, a private unincorporated association of insurance carriers responsible for the collection of workers compensation data and the development of workers compensation loss...Continue

Albany Update

Denise Murphy McGraw

Hill, Gosdeck & McGraw, LLC



Greetings from a very hot and humid State Capitol. These are officially the dog days of summer, when legislators are back in their districts and most in Albany are primarily concerned with the impending Saratoga racing season.

Nevertheless, there is some business being conducted:

- Governor Cuomo and Lt Governor Duffy are about to embark on a statewide tour launching the Regional Economic Development Councils. These councils will be charged with focusing on local economic improvement initiatives;
- We have also seen agreements with the two largest state employee unions—CSEA and PEF—on long term employee contracts that save the state money and warn off mass employee lay-offs;

- There is also talk of legislators being called back to deal with the so called Health Exchanges that are part of the federal health care bill. Such a deal will allow federal funding to flow to New York; and
- Finally, Gov. Cuomo called special elections for the fall for seats throughout the state, including that of former Congressman Anthony Weiner.

Let's hope the heat subsides by our next update. As always, if you have a question, please feel free to contact me at dmurphymcgraw@hgmlobby.com.

INTERESTING PROJECTS IN PREBID

⇒ *Heat Recovery Phase II - NYS College*

Provide improved mechanical equipment for the Glass Blowing program. New furnaces will be purchased by the College and are to be hooked up by the building mechanical system.

⇒ *New Flexible Usage Building - Greece, NY*

New construction of a one story flexible usage (office/light industrial) building approx. 30,000 sf with related parking, utilities, grading and landscaping.

⇒ *Upgrade Fire Alarm Systems Athletic Complex - SUNY school*

Review and upgrade the fire alarm systems in the Athletic Complex with systems meeting applicable building codes; determine where and what type of fire alarm and emergency notification devices are required for system installation.

⇒ *Upgrade Telecommunications and Data Infrastructure - SUNY school*

Provide new duct bank and conduit pathways to expand the existing capacity of the network pathways. Design work requires strong coordination with the clients' operational requirements.

Not a subscriber to prebid?

Contact Mike Kanealey

Mike.kanealey@robex.com

Sponsorships are available for
The Builders Exchange
Annual Clambake!
Thursday, September 15, 2011

For more information, contact:
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KARISSA J. GRANT

PUBLIC AFFAIRS ASSISTANT

Karissa has been with The Builders Exchange for almost five months. She came to BX from Unshackle Upstate, primarily working with social media, website and the promotion of Judgment Day (Election Day) this past November.

At BX, she is responsible for the design of many creative materials as well as social media, website and some events. She holds a Bachelor of Arts in Broadcast Journalism and is currently pursuing her Masters in Strategic Leadership.

Upcoming Events

- ♦ **Momentum Webinar**
7/28/11 12:00 PM

- ♦ **Builders Exchange Member Happy Hour**
7/28/11 5:00 PM
Pier 45

- ♦ **[CFMA Golf Outing](#)**
8/25/11 11:00 AM
Bristol Harbour

- ♦ **[JBX Golf Tournament](#)**
9/8/11 4:00 PM
Victor Hills Golf Course

- ♦ **BX Annual Clambake**
9/15/11 5:00 PM
Burgundy Basin

The Builders Exchange of Rochester