

The Builders Exchange

Planroom: Did You Know?

- ◆ For the month of May, \$246,588,399 was bid through the planroom
- ◆ In Rochester, \$42,169,315 was bid through the planroom
- ◆ 1,900 companies log in to the planroom each month, with over 400 coming from ROBEX
- ◆ Over 3,700 people logged into the planroom in May

ROBEX

Save the Date!

Our annual clambake
will be here

before you know it!

Thursday, September
15, 2011 come out and
join us at the Burgundy
Basin Inn.

Look out for more
details soon.



President's Message

As the legislative session came to a close our representatives worked hard on what they were calling "The Big Ugly." The Big Ugly was a combined property tax cap and rent control bill, which ultimately passed at the end of session. The "little" side issues included gay marriage, SUNY tuition hikes, endless proclamations, increased penalties for texting, and of all things, a state vegetable (yes, really!). Obviously some of those were more important than others. The property tax cap and plan for SUNY to be able to raise prices have some real value for Upstate New York. The property tax cap is a small step in the right direction to controlling New York State's tax problems. SUNY, along with our private colleges and universities, is our economic driver. The tuition increases will help SUNY build upon its strong foundation to become a truly world class institution. Ultimately, SUNY needs more freedom from state control to really succeed, but this is a very positive step forward.

Unknowingly, our representatives also created a great phrase to describe the construction market in 2011. We are living the Big Ugly right now. We see this in planroom activity, our membership numbers, in comments made at functions by members, and in the number of hours worked by union members.

Despite living the Big Ugly, there are some positive signs for 2012, including projects at our colleges and universities, Paetec, and the schools modernization program. Local architects and engineers are also very busy and some of them have projects in the area.

The Big Ugly could also be used to describe the antics of some of the members of New York's Congressional delegation. We may have reached a new level in this area, but it was not one we were looking for. We all hope that our new representatives will be strong advocates for New York State and the construction industry, especially since it does not appear as though redistricting is going to bring many of the anticipated changes to the WNY delegation!

The Big Ugly might also be the nick name for my golf swing. Even with that handicap, this year's golf tournament was a great success. We had a sold out field and managed to get a great round in without any rain! Thank you to all of our sponsors and for all of you who are so involved in Builders Exchange.

We hope your summer is filled with productive building!

Aaron Hilger, President

this issue

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VEHICLE PURCHASING

“The Builders Exchange
Fleet Program”

Momentum Fleet

Management Group (our
program administrator) can
help your company obtain
the best program pricing for
purchases or leases
through the

collective buying power of
our members. Call the ex-
change today to save time
and money!

For information, contact:

Mike Kanealey

Mike.kanealey@robex.com



Have an idea for an
event or training
program?

We would love to
hear from you!

Contact Jill Modzel

Jill.modzel@robex.com



PROJECT HIGHLIGHT

Unity Hospital North Entrance



Unity Health System



Owner: Unity Hospital of Rochester Location: 1555 Long Pond Rd.

Rochester, NY 14626 Total Project Cost: \$159M

This 3 1/2 year project will in-
clude: a 127,000 SF vertical ex-
pansion for a 4th floor over the
existing four bed towers; renovation of
the former Park Ridge Living Center
building, which will add 75,000 SF to
the hospital footprint; renovations to
187,500 SF of existing patient floors; an
additional 21,000 SF expansion for
outpatient services; 17,000 SF of M/E/
P infrastructure upgrades; medical
surgical unit
upgrades; and at the end of the

Unity will relocate its brain injury and
rehabilitation department of the Park
Ridge campus.

Number of Buildings: 3

Number of Lots: 3

Square Footage: 427,500

Start Date: Construction: Site-Work June
2010; Construction Phase: October 2010

Expected Completion Date: March 2014

General Contractor: LeChase

Construction Services, LLC

Architect/Designer: Gardner Plus
Architects

MEP Engineer: M/E Engineering

Structural Engineer: Jensen

Engineering

Civil Engineer: LaDieu Associates

Technology: Archi-Technology

Extended Grant for Safety Training

For the last 6 years the Builders Exchange
has offered Safety Classes funded by the
Department of Labor Occupational Safety
and Health Hazard Abatement Grant.

We are pleased to announce that we have
been approved for the 2011-2012 session
with an increase of \$4,000.00.

The increase has allowed us to add an
additional OSHA 30 as well as, additional
safety courses. For example: Qualified
Crane Signal Person, Electrical Safe Work
Practices, and Lead Removal Certification.

As you know these classes can be costly.
Continuing to meet our numbers each
session will increase our chances to be
approved for a bit more each year.

An increase will allow us to provide
additional training to our members.
Continued participation by members like you is
what makes our safety grant possible. Take
advantage of your membership and sign up for
a class today. For more
information, please contact Nicole
Gissendanner at 585-586-5460 or via email:
Nicoleg@robex.com.

Albany Update

Denise Murphy McGraw

Hill, Gosdeck & McGraw, LLC



Greetings from your state's capitol in Albany. A capitol that saw a great deal of action in the waning days of the legislative session!

While the Marriage Equality debate captured the attention and imagination of not only most New Yorkers, but the local, state, and national media, there were many other important issues addressed by Gov. Cuomo in an aggressive post-budget session.

Legislators in our state took a varied agenda that will touch almost every New Yorker. Issues resolved at the end of this legislative session include:

- A two percent property tax cap;
- Rent control;
- Ethics reform;
- Article X energy sighting to help make electricity more accessible and affordable in the state; and
- SUNY Rational Tuition plan that will allow our state's university campuses to plan and grow.

However, the matter taking up most of the Builders Exchange's energy was the Rochester City School

Modernization Act. Aaron and I spent most of the last few weeks of the session going back and forth between the Senate and Assembly attempting to broker a deal for our community. In

the end thanks to the efforts of Senator Robach, Assemblyman Gantt and Assemblyman Morelle, the State

Education Department released an official opinion stating we did not need legislation to move forward on this proposal. Therefore, this very important initiative to the Rochester community can get underway as soon as possible. Thank you to our

legislators for their Herculean efforts! Looking ahead, Governor Cuomo and the legislators will look at regional economic development councils, prison closings, state employee contracts and lay-offs, and drilling in the Southern Tier, "fracking." So there will be no rest for the weary!

As always, your input makes our efforts better and stronger. Feel free to contact me, 518-463-5449 or dmurphymcgraw@hgmlobby.com

TOP

PROJECTS IN PREBID

1. *Stoney Creek Business Center, Greece, NY*

Proposed business center with multiple buildings and uses: Bryant and Stratton College (approx. 33,000 s.f.); a restaurant (approx. 7,000 s.f.), and two retail/office buildings (approx. 3,800 s.f. and 11,000 s.f.) with share access, parking, and utilities.

2. *New Professional and Medical Office Building, Cambridge Place, Brighton*

New construction of 34,000 sf professional office building and a 36,000 sf medical office building.

3. *HVAC Improvements Biomed Educational Building, SUNY Geneseo*

Project includes replacement of four 100% outside air, air-handling units and accompanying rooftop penthouse, one unit on the Bridge, and one serving the cage wash area.

4. *Renovations Phase III Senior High School Campus, Rush Henrietta Central School District*

Building new gymnasium, expand seating, relocation of fitness center; create new science classrooms and labs.

Not a subscriber to prebid, contact Mike Kanealey

Mike.kanealey@robex.com

Sponsorships are available for
The Builders Exchange
Annual Clambake!
Thursday, September 15, 2011

For more information, contact Jill Modzel
(585) 586-5460
Jill.modzel@robex.com

Board Member Spotlight



MARK KULZER
KLEIN REINFORCING
SERVICES

Mark is serving his last year on the Board of Directors for The Builders Exchange of Rochester. He served as chairman, participated in the development of the online planroom, chaired several committees and was a past chairman of JBX. ROBEX is appreciative for the time Mark contributed to the success of the construction Industry.

Upcoming Events

- ◆ **Builders Exchange Member Happy Hour**
7/28/11 5:00 PM
Pier 45
- ◆ **[CFMA Golf Outing](#)**
8/25/11 11:00 AM
Bristol Harbour
- ◆ **[JBX Golf Tournament](#)**
9/8/11 4:00 PM
Victor Hills Golf Course
- ◆ **BX Annual Clambake**
9/15/11 5:00 PM
Burgundy Basin

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